

AUTO Agent of the Year GWP

<u>Agent #</u>	<u>Name</u>	<u>August</u>
88-28-4K	Jaron Burnham	\$ 119,199.35
88-28-33	Darin Edwards	\$ 94,079.21
88-28-8H	Stephen Carbajal	\$ 92,438.78
88-28-5W	Matthew Smith	\$ 90,752.44
88-28-4L	Steven Beckwith	\$ 89,916.35
88-28-6N	Dallin Haws	\$ 81,604.86
88-28-4H	Dan Hakes	\$ 80,172.80
88-28-22	Denise Kuerner	\$ 78,648.37
88-28-3P	Troy Merrill	\$ 77,414.04
88-28-4T	Mark Foree	\$ 76,768.59
88-28-4P	Brian Prager	\$ 75,596.19
88-28-3R	Don Nelms	\$ 71,238.61
88-28-1N	Anthony Oskolkoff	\$ 69,395.04
88-28-43	Jeffrey Champ	\$ 69,359.67
88-28-6G	Tommi Merrill	\$ 66,056.03
88-28-10	Laurie Bauer	\$ 61,311.33
88-28-57	Brian Dunigan	\$ 58,797.86
88-28-26	Erik Baile	\$ 53,284.83
88-28-04	Kirk Barton	\$ 51,589.63
88-28-3V	Stephanie Trisler	\$ 47,162.69
88-28-95	JR Weinrich	\$ 46,746.57
88-28-7L	Michael Coomer	\$ 44,260.03
88-28-8L	Jerry Thompson	\$ 36,754.75
88-28-8F	Gilbert Grosso	\$ 34,973.03
88-28-3T	David Brown	\$ 34,764.56
88-28-6J	Elias Latour	\$ 32,070.28
88-28-6T	Felicity Canter	\$ 31,976.49
88-28-41	Brandie Jean Wells	\$ 31,782.98
88-28-6R	Caleb Chunglo	\$ 31,459.64
88-28-3C	Heidi Smith	\$ 31,345.81
88-28-8J	Bianca Manuel	\$ 31,206.25
88-28-7F	Brittnie Witt	\$ 31,178.11
88-28-7W	Sheri Pontolillo	\$ 29,965.77
88-28-4J	R. Lee Music	\$ 27,342.24
88-28-4N	Laurel Baca	\$ 25,898.02
88-28-63	Denise Myers	\$ 22,294.71
88-28-3W	Bradley Stricker	\$ 20,515.42
88-28-8E	Quandra Morrison	\$ 8,999.77
88-28-7R	Gerald Woodruff	\$ 8,993.08
88-28-8T	Glenda Flores	\$ 1,609.00

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FIRE Agent of the Year GWP

<u>Agent #</u>	<u>Name</u>	<u>August</u>
88-28-1N	Anthony Oskolkoff	\$ 67,059.73
88-28-5W	Matthew Smith	\$ 60,828.10
88-28-4H	Dan Hakes	\$ 58,724.65
88-28-3R	Don Nelms	\$ 47,845.37
88-28-3P	Troy Merrill	\$ 45,591.88
88-28-57	Brian Dunigan	\$ 45,239.71
88-28-22	Denise Kuerner	\$ 44,243.27
88-28-04	Kirk Barton	\$ 35,849.46
88-28-6N	Dallin Haws	\$ 32,926.08
88-28-43	Jeffrey Champ	\$ 32,506.14
88-28-8H	Stephen Carbajal	\$ 31,192.19
88-28-6J	Elias Latour	\$ 30,410.71
88-28-6G	Tommi Merrill	\$ 28,012.77
88-28-10	Laurie Bauer	\$ 27,058.65
88-28-7F	Brittnie Witt	\$ 24,177.25
88-28-4K	Jaron Burnham	\$ 23,813.21
88-28-3V	Stephanie Trisler	\$ 23,081.44
88-28-8J	Bianca Manuel	\$ 21,486.11
88-28-4T	Mark Foree	\$ 21,111.55
88-28-6R	Caleb Chunglo	\$ 20,864.99
88-28-95	JR Weinrich	\$ 17,776.58
88-28-7L	Michael Coomer	\$ 15,603.27
88-28-63	Denise Myers	\$ 14,422.69
88-28-3C	Heidi Smith	\$ 13,778.46
88-28-3W	Bradley Stricker	\$ 13,708.01
88-28-41	Brandie Jean Wells	\$ 12,808.93
88-28-26	Erik Baile	\$ 11,412.18
88-28-4N	Laurel Baca	\$ 10,905.45
88-28-4P	Brian Prager	\$ 10,714.34
88-28-7W	Sheri Pontolillo	\$ 10,387.30
88-28-8E	Quandra Morrison	\$ 9,859.99
88-28-8L	Jerry Thompson	\$ 9,717.27
88-28-3T	David Brown	\$ 8,610.77
88-28-8F	Gilbert Grosso	\$ 8,580.28
88-28-33	Darin Edwards	\$ 7,772.91
88-28-6T	Felicity Canter	\$ 7,519.99
88-28-4J	R. Lee Music	\$ 6,944.59
88-28-7R	Gerald Woodruff	\$ 6,929.74
88-28-4L	Steven Beckwith	\$ 6,577.79
88-28-8T	Glenda Flores	\$ 206.00

**As of September 2023 Folio*

P&C Agent of the Year GWP

<u>Agent #</u>	<u>Name</u>	<u>August</u>
88-28-5W	Matthew Smith	\$ 151,580.54
88-28-4K	Jaron Burnham	\$ 143,012.56
88-28-4H	Dan Hakes	\$ 138,897.45
88-28-1N	Anthony Oskolkoff	\$ 136,454.77
88-28-8H	Stephen Carbajal	\$ 123,630.97
88-28-3P	Troy Merrill	\$ 123,005.92
88-28-22	Denise Kuerner	\$ 122,891.64
88-28-3R	Don Nelms	\$ 119,083.98
88-28-6N	Dallin Haws	\$ 114,530.94
88-28-57	Brian Dunigan	\$ 104,037.57
88-28-43	Jeffrey Champ	\$ 101,865.81
88-28-33	Darin Edwards	\$ 101,852.12
88-28-4T	Mark Foree	\$ 97,880.14
88-28-4L	Steven Beckwith	\$ 96,494.14
88-28-6G	Tommi Merrill	\$ 94,068.80
88-28-10	Laurie Bauer	\$ 88,369.98
88-28-04	Kirk Barton	\$ 87,439.09
88-28-4P	Brian Prager	\$ 86,310.53
88-28-3V	Stephanie Trisler	\$ 70,244.13
88-28-26	Erik Baile	\$ 64,697.01
88-28-95	JR Weinrich	\$ 64,523.15
88-28-6J	Elias Latour	\$ 62,480.99
88-28-7L	Michael Coomer	\$ 59,863.30
88-28-7F	Brittnie Witt	\$ 55,355.36
88-28-8J	Bianca Manuel	\$ 52,692.36
88-28-6R	Caleb Chunglo	\$ 52,324.63
88-28-8L	Jerry Thompson	\$ 46,472.02
88-28-3C	Heidi Smith	\$ 45,124.27
88-28-41	Brandie Jean Wells	\$ 44,591.91
88-28-8F	Gilbert Grosso	\$ 43,553.31
88-28-3T	David Brown	\$ 43,375.33
88-28-7W	Sheri Pontolillo	\$ 40,353.07
88-28-6T	Felicity Canter	\$ 39,496.48
88-28-4N	Laurel Baca	\$ 36,803.47
88-28-63	Denise Myers	\$ 36,717.40
88-28-4J	R. Lee Music	\$ 34,286.83
88-28-3W	Bradley Stricker	\$ 34,223.43
88-28-8E	Quandra Morrison	\$ 18,859.76
88-28-7R	Gerald Woodruff	\$ 15,922.82
88-28-8T	Glenda Flores	\$ 1,815.00

*As of September 2023 Folio

SPECIALTY Agent of the Year GWP

<u>Agent #</u>	<u>Name</u>	<u>August</u>
88-28-1N	Anthony Oskolkoff	\$ 109,279.93
88-28-04	Kirk Barton	\$ 108,381.71
88-28-33	Darin Edwards	\$ 97,699.11
88-28-22	Denise Kuerner	\$ 90,702.93
88-28-4T	Mark Foree	\$ 72,572.93
88-28-43	Jeffrey Champ	\$ 58,299.00
88-28-10	Laurie Bauer	\$ 56,787.55
88-28-57	Brian Dunigan	\$ 52,605.57
88-28-4K	Jaron Burnham	\$ 43,467.83
88-28-3C	Heidi Smith	\$ 39,464.53
88-28-3T	David Brown	\$ 31,933.21
88-28-7W	Sheri Pontolillo	\$ 26,991.55
88-28-8F	Gilbert Grosso	\$ 25,214.08
88-28-8L	Jerry Thompson	\$ 24,343.04
88-28-3R	Don Nelms	\$ 23,357.78
88-28-41	Brandie Jean Wells	\$ 22,370.85
88-28-63	Denise Myers	\$ 22,286.52
88-28-95	JR Weinrich	\$ 22,253.11
88-28-26	Erik Baile	\$ 21,119.93
88-28-5W	Matthew Smith	\$ 19,654.38
88-28-4P	Brian Prager	\$ 19,414.95
88-28-4H	Dan Hakes	\$ 18,589.67
88-28-7L	Michael Coomer	\$ 17,020.05
88-28-6J	Elias Latour	\$ 16,214.08
88-28-6N	Dallin Haws	\$ 15,852.92
88-28-8H	Stephen Carbajal	\$ 15,689.99
88-28-4L	Steven Beckwith	\$ 15,533.72
88-28-6R	Caleb Chunglo	\$ 14,860.68
88-28-3P	Troy Merrill	\$ 14,122.53
88-28-8J	Bianca Manuel	\$ 13,529.76
88-28-7F	Brittnie Witt	\$ 11,970.69
88-28-4J	R. Lee Music	\$ 8,825.17
88-28-8E	Quandra Morrison	\$ 8,352.84
88-28-3W	Bradley Stricker	\$ 7,882.87
88-28-6G	Tommi Merrill	\$ 7,782.44
88-28-3V	Stephanie Trisler	\$ 7,288.54
88-28-6T	Felicity Canter	\$ 7,230.24
88-28-7R	Gerald Woodruff	\$ 4,696.50
88-28-4N	Laurel Baca	\$ 2,982.32
88-28-8T	Glenda Flores	\$ 446.00

*As of September 2023 Folio

COMMERCIAL Agent of the Year GWP

<u>Agent #</u>	<u>Name</u>	<u>August</u>
88-28-4H	Dan Hakes	\$ 66,366.00
88-28-22	Denise Kuerner	\$ 52,498.00
88-28-04	Kirk Barton	\$ 46,819.00
88-28-3R	Don Nelms	\$ 40,870.00
88-28-7W	Sheri Pontolillo	\$ 22,294.00
88-28-7L	Michael Coomer	\$ 19,785.00
88-28-43	Jeffrey Champ	\$ 18,901.00
88-28-6G	Tommi Merrill	\$ 17,743.00
88-28-3W	Bradley Stricker	\$ 17,695.00
88-28-10	Laurie Bauer	\$ 17,451.00
88-28-4K	Jaron Burnham	\$ 14,223.00
88-28-5W	Matthew Smith	\$ 13,151.00
88-28-6N	Dallin Haws	\$ 12,670.00
88-28-7F	Brittanie Witt	\$ 12,444.00
88-28-8L	Jerry Thompson	\$ 12,404.00
88-28-3T	David Brown	\$ 11,614.00
88-28-57	Brian Dunigan	\$ 11,009.00
88-28-26	Erik Baile	\$ 9,897.00
88-28-7R	Gerald Woodruff	\$ 9,110.00
88-28-3P	Troy Merrill	\$ 8,724.00
88-28-1N	Anthony Oskolkoff	\$ 8,205.00
88-28-4P	Brian Prager	\$ 5,465.00
88-28-95	JR Weinrich	\$ 4,566.00
88-28-33	Darin Edwards	\$ 4,346.00
88-28-6J	Elias Latour	\$ 2,607.00
88-28-8J	Bianca Manuel	\$ 1,109.00
88-28-3V	Stephanie Trisler	\$ 1,106.00
88-28-4N	Laurel Baca	\$ 1,062.00
88-28-3C	Heidi Smith	\$ 867.00
88-28-8H	Stephen Carbajal	\$ 597.00
88-28-8T	Glenda Flores	\$ -
88-28-4L	Steven Beckwith	\$ -
88-28-4T	Mark Foree	\$ -
88-28-63	Denise Myers	\$ -
88-28-6R	Caleb Chunglo	\$ -
88-28-6T	Felicity Canter	\$ -
88-28-8E	Quandra Morrison	\$ -
88-28-4J	R. Lee Music	\$ (110.00)
88-28-8F	Gilbert Grosso	\$ (967.00)
88-28-41	Brandie Jean Wells	\$ (1,075.00)

*As of September 2023 Folio

LIFE Agent of the Year GWP

<u>Agent #</u>	<u>Name</u>	<u>August</u>
88-28-95	JR Weinrich	\$ 20,177.76
88-28-6N	Dallin Haws	\$ 15,783.84
88-28-5W	Matthew Smith	\$ 15,780.39
88-28-4H	Dan Hakes	\$ 14,865.12
88-28-57	Brian Dunigan	\$ 7,872.96
88-28-6R	Caleb Chunglo	\$ 5,777.16
88-28-7F	Brittanie Witt	\$ 5,400.00
88-28-6G	Tommi Merrill	\$ 5,117.40
88-28-43	Jeffrey Champ	\$ 4,664.20
88-28-04	Kirk Barton	\$ 4,420.68
88-28-8H	Stephen Carbajal	\$ 3,832.20
88-28-3R	Don Nelms	\$ 3,331.08
88-28-6J	Elias Latour	\$ 3,192.60
88-28-4N	Laurel Baca	\$ 2,631.96
88-28-4K	Jaron Burnham	\$ 2,625.72
88-28-33	Darin Edwards	\$ 2,494.56
88-28-26	Erik Baile	\$ 2,400.00
88-28-4L	Steven Beckwith	\$ 2,304.12
88-28-22	Denise Kuerner	\$ 1,904.28
88-28-1N	Anthony Oskolkoff	\$ 1,526.16
88-28-7L	Michael Coomer	\$ 1,207.32
88-28-8L	Jerry Thompson	\$ 1,114.20
88-28-8F	Gilbert Grosso	\$ 1,009.20
88-28-8J	Bianca Manuel	\$ 637.92
88-28-4T	Mark Foree	\$ 615.00
88-28-3V	Stephanie Trisler	\$ 535.20
88-28-3C	Heidi Smith	\$ 376.08
88-28-10	Laurie Bauer	\$ -
88-28-8T	Glenda Flores	\$ -
88-28-3P	Troy Merrill	\$ -
88-28-3T	David Brown	\$ -
88-28-3W	Bradley Stricker	\$ -
88-28-41	Brandie Jean Wells	\$ -
88-28-4J	R. Lee Music	\$ -
88-28-4P	Brian Prager	\$ -
88-28-63	Denise Myers	\$ -
88-28-6T	Felicity Canter	\$ -
88-28-7R	Gerald Woodruff	\$ -
88-28-7W	Sheri Pontolillo	\$ -
88-28-8E	Quandra Morrison	\$ -

**As of August 2023 GWP from Lifenet*

FFS Agent of the Year			
GDC			
<u>Agent #</u>	<u>Name</u>	<u>Total GDC</u>	
882804	Barton	\$	24,702.00
882833	Edwards	\$	10,613.00
882843	Champ	\$	4,736.00
882822	Kuerner	\$	3,002.00
88283R	Nelms	\$	1,560.00
88284H	Hakes	\$	1,334.00
882857	Dunigan	\$	757.00
88281N	Oskolkoff	\$	427.00
88284J	Music	\$	418.00
882810	Bauer	\$	144.00
88284T	Foree	\$	61.00
882863	Myers	\$	52.00
882895	Weinrich	\$	41.00
88288H	Carbajal	\$	29.00
88283T	Brown	\$	-

**As of August 2023 GDC from FFS*

DISTRICT 88-28 Agent of the Year 2023

	<u>Agent</u>	<u>P&C</u>	<u>Specialty</u>	<u>Commercial</u>	<u>Life</u>	<u>Total</u>
88-28-4H	Dan Hakes	3	22	1	4	30
88-28-04	Kirk Barton	17	2	3	10	32
88-28-22	Denise Kuerner	7	4	2	19	32
88-28-43	Jeffrey Champ	11	6	7	9	33
88-28-5W	Matthew Smith	1	20	12	3	36
88-28-4K	Jaron Burnham	2	9	11	15	37
88-28-3R	Don Nelms	8	15	4	12	39
88-28-57	Brian Dunigan	10	8	17	5	40
88-28-1N	Anthony Oskolkoff	4	1	21	20	46
88-28-6N	Dallin Haws	9	25	13	2	49
88-28-33	Darin Edwards	12	3	24	16	55
88-28-95	JR Weinrich	21	18	23	1	63
88-28-6G	Tommi Merrill	15	35	8	8	66
88-28-8H	Stephen Carbajal	5	26	30	11	72
88-28-10	Laurie Bauer	16	7	10	40	73
88-28-7L	Michael Coomer	23	23	6	21	73
88-28-26	Erik Baile	20	19	18	17	74
88-28-4T	Mark Foree	13	5	31	25	74
88-28-7F	Brittnie Witt	24	31	14	7	76
88-28-8L	Jerry Thompson	27	14	15	22	78
88-28-6J	Elias Latour	22	24	25	13	84
88-28-7W	Sheri Pontolillo	32	12	5	40	89
88-28-4L	Steven Beckwith	14	27	31	18	90
88-28-6R	Caleb Chunglo	26	28	31	6	91
88-28-3C	Heidi Smith	28	10	29	27	94
88-28-3P	Troy Merrill	6	29	20	40	95
88-28-3T	David Brown	31	11	16	40	98
88-28-4P	Brian Prager	18	21	22	40	101
88-28-8F	Gilbert Grosso	30	13	39	23	105
88-28-8J	Bianca Manuel	25	30	26	24	105
88-28-3V	Stephanie Trisler	19	36	27	26	108
88-28-4N	Laurel Baca	34	40	28	14	116
88-28-3W	Bradley Stricker	37	34	9	40	120
88-28-63	Denise Myers	35	17	31	40	123
88-28-41	Brandie Jean Wells	29	16	40	40	125
88-28-7R	Gerald Woodruff	39	38	19	40	136
88-28-6T	Felicity Canter	33	37	31	40	141
88-28-8E	Quandra Morrison	38	33	31	40	142
88-28-4J	R. Lee Music	36	32	38	40	146
88-28-8T	Glenda Flores	40	41	31	40	152

**As of August 2023 Production*