



2021

## Promo Rules & Info

- There are 3 teams and the captains of each team are the top 3 agents from last year's Fab Five promo. The team captains will draft four other agents from the district to their team.
- Timeframe will be from January 1 March 31, 2021.
- Each group will compete as a team and must collectively have at least \$20K to meet the incentive minimum.
- Lifenet is the official tracker. No exceptions!
- Only non-FFS Life policies count (VUL's DO NOT COUNT)
- The District Office will send out updates once a week.
- To earn any incentive, an agent must have at least \$500 in premium.

## What do you win?

The agents on the winning team will get to individually pick from 3 categories (subject to amount won):

| Golf/Spa Outing (may include  | CASH! | Electronic Items (computers, |
|-------------------------------|-------|------------------------------|
| Dinner, overnight stay, etc.) |       | phones, tablets, tv's, etc.) |
|                               |       |                              |

The amount the winning team can spend on a prize depends on the below minimum threshold they achieve:

| Minimum Team Benchmarks | Winning Team Payout (per Agent) |
|-------------------------|---------------------------------|
| \$20,000                | \$250                           |
| \$40,000                | \$500                           |
| \$80,000                | \$1,000                         |

## Team Captains

- 1. J.R. Weinrich ("Mr. Fabulous 2020")
- 2. Denise Kuerner
- 3. Kirk Barton



As a bonus, the agent with the highest premium, whether on the winning team or not, will win a \$500 gift card of their choice and some hardware showing they are the "Mr. or Ms. Fabulous of 2021"!

